
JARED LATIMER



Flight School Support Proposal

October 2016

Jared Latimer

817.454.7435

jrd.ltmr@gmail.com

<http://jaredlatimer.com>

NOTE: This version of the proposal has personal credit and financial information removed. If interested, additional information can be provided.

JARED LATIMER

OVERVIEW

Objective

I am seeking your support in pursuing a life long dream of becoming a professional pilot. With a family lineage having worked in the aviation industry, I was exposed to aircraft at a young age. I remember living in California and seeing, hearing, and feeling the SR-71 Blackbirds (my favorite plane) flying to and from Edwards Air Force Base. I saw the first flight of the B-2 Stealth Bomber, because my dad was a part of the program that designed and built the B-2. My grandmother worked for American Airlines, which afforded me a lot of commercial flying experiences. All the while, I have dreamed of being in the cockpit. With the support of my wife, I have decided to stop dismissing the dream and set flight on this career path.

Solution

Investment	\$80,000.00	Loan Dispersement	November 2016
Deferred Interest (6 Months)	\$2,928.22	Training Completion	April 2017
Interest Rate	4%	First Payment	November 2017
Length (Years)	15	Estimated Payoff	August 2026
Monthly Payment	700		
Max Return	\$14,320.74		
Total	\$94,320.74		

To achieve my dream of being in the cockpit flying airplanes, I will attend an accelerated flight school called ATP Flight School¹ in Arlington, Texas. This is just one location of a nationwide flight school designed for career changers, such as myself. In the course of about 6-months, I will get the following certificates: Private Pilot, Multi-Engine, Instrument, Commercial (Single and Multi-Engine), Certified Flight Instructor, Certified Flight Instructor:

Investment	\$80,000.00	Loan Dispersement	November 2016
Guaranteed Return	\$12,400.00	Training Completion	April 2017
Total	\$92,400.00	First Payment	November 2017
Length (Years)	11	Estimated Payoff	January 2027
Monthly Payment	\$700.00		

¹ <https://atpflight school.com/airline-career-pilot-program/index.html>

JARED LATIMER

Instrument, and Multi-Engine Instructor. I will also acquire experience with over 275 flight hours. Overall, ATP Flight School will advance my start into becoming a professional pilot.

Career Goals

As a professional pilot, I have a couple of viable career paths; both of which will have lasting benefits for my family beyond retirement. One, would be to pursue a career in the airlines flying for Envoy Air (American Eagle) and then flowing (or promoting) into American Airlines. The other, would be to fly private, corporate, and/or chartered jets. Both career paths would be preceded with about 18 months of me working at a flight school as a flight instructor. Being a flight instructor allows me to share flying with others, build flight hours, gain more experience, and a deeper knowledge and understanding of flying.

Request

The cost of me to attend ATP Flight School will be about \$80,000. The high tuition affords me an accelerated training and the use of newer, safer, well-equipped aircraft. I would also be afforded ample amount of Multi-Engine flight time—a rarity among other flight schools—which is needed to fly most planes used commercially.

I am proposing either:

- Option 1: an investment in the amount of \$80,000, paid back monthly with interest and paid in full within 15 years.
- Option 2: a qualified co-signer that will allow me to acquire student loan financing through Wells Fargo or Sallie Mae.

INVESTMENT DETAILS (OPTION 1)

I am requesting an \$80,000 loan, dispersed immediately, with a couple different repayment options. Repayment will start 6 months after completion of training (typical of a student loan), or about 1 year from loan disbursement (6 months of training plus 6-month deferment period). I anticipate to receive approximately \$15,000 in tuition reimbursement, upon being hired by Envoy Air, that will be applied towards principal.

Simple Loan

If agreed upon, you will receive monthly payments of \$700, that includes 4% interest plus \$86.59 extra towards principal, calculated for a 15 year term. The loan would accrue approximately \$3,000 in interest during the deferment period.

Over the course of the loan you would receive approximately \$14,300 in interest on your \$80,000 investment. Any additional payments towards principal will reduce interest owed.

Pre-Determined Return

I also propose an alternative repayment that has a guaranteed return of \$12,400. This will allow for easier record keeping and calculations for payments. The minimum monthly payment of \$700 would be paid for 11 years after first payment.

COSIGN DETAILS (OPTION 2)

Student Loans

There are two financial institutions that have student loan agreements with ATP Flight School. I have applications with both Sallie Mae² and Wells Fargo³ that are in need of a qualified cosigner. Both are based on \$80,000 loans with 15 year repayment. Interest rates will be determined after a co-signer added. The cosigner and I will review the options for each lender and determine the one that we both feel is the best.

	Sallie Mae	Wells Fargo
Variable Interest Rates	2.62% to 9.69% APR	3.39% to 9.03% APR
Fixed Interest Rates	5.74% to 11.85% APR	5.94% to 10.92% APR
Deductions	.25% for Auto Payments	
Fees	None	
Payment Options	Defer until 6 months after school	Defer until 6 months after school
	\$25/mo while in school	
	Interest Only while in school	
Cosigner Release	After 12 months of consecutive payments (approximately 2 years from loan date)	After 24 months of consecutive payments (approximately 3 years from loan date)

Cosigner Benefits

As a cosigner, you will be able to be released from the loan within 3 years of the loan date for Wells Fargo and 2 years with Sallie Mae. Because there is not a monetary return on investment, I have a couple options that I would like to offer as my appreciation:

- Private Flights (cosigner pays pro-rata share for plane rental)
- Free Private Pilot lessons (cosigner provides/rents plane)

² <https://www.salliemae.com/student-loans/smart-option-student-loan/>

³ <https://www.wellsfargo.com/student/collegiate-loans/>

FLIGHT TRAINING EXPENDITURES

Loan

Description	Cost
ATP Flight School Tuition	\$73,995
Examiner Fees	\$4,800
Bose A20 Aviation Headset	\$1,183
Total	\$79,978

Personal

Description	Cost
iPad Pro 9.7" w/ AppleCare (Financed 18 Months/0% Interest)	\$1,100
iPad Apps	\$140
Accessories (Knee Board, iPad Case, Flight Bag, Sectional Charts, Plotter, etc)	\$500
ForeFlight (Aviation Planning and weather service) - Per Year	\$199
LogTen Pro X (Electronic Log Book) - 3 Years	\$170
Total	\$2,109

AIRLINE CAREER FINANCIAL EVENTS

Below is a career and financial events timeline for the first half of my aviation career. Upgrade times are based on industry averages and data shared from other pilots for Envoy Air⁴ and American Airlines⁵.

Date	Career Activity (Financial Events)
November 2016	Start Flight School (Loan Dispersed)
April 2017	Start Flight Instruction (Move to Rental)
November 2017	(Loan Payments Start & CC Paid Off)
November 2018	Envoy First Officer (Purchase House)
2019	Envoy First Officer
2020	Envoy First Officer (Cars Paid Off)
2021	Envoy Capitan
2022	Envoy Capitan
2023	Envoy Capitan
2024	Envoy Capitan
2025	AA First Officer
2026	AA First Officer
2027	AA First Officer (Training Loan Paid Off)
2028	AA First Officer

⁴ http://www.airlinepilotcentral.com/airlines/regional/envoy_air

⁵ http://www.airlinepilotcentral.com/airlines/legacy/american_airlines

AIRLINE CAREER TIMELINE AND SALARY

Career Year	Rank	Salary
0	Flight Instructor	\$30,000.00
1.5	Envoy First Officer	\$34,200.00
2	Envoy First Officer	\$37,800.00
3	Envoy First Officer	\$37,800.00
4	Envoy Captain	\$61,200.00
5	Envoy Captain	\$63,000.00
6	Envoy Captain	\$65,700.00
7	Envoy Captain	\$67,500.00
8	AA First Officer B737/MD80	\$69,300.00
9	AA First Officer B737/MD81	\$104,400.00
10	AA First Officer B737/MD82	\$122,400.00
11	AA First Officer B737/MD83	\$125,100.00
12	AA First Officer B787	\$160,200.00
13	AA First Officer B788	\$163,800.00
14	AA First Officer B789	\$169,200.00
15	AA Captain B737/MD80	\$193,500.00
16	AA Captain B737/MD81	\$194,400.00
17	AA Captain B737/MD82	\$196,200.00
18	AA Captain B737/MD83	\$198,000.00
19	AA Captain B787	\$250,200.00
20	AA Captain B788	\$252,000.00
21	AA Captain B789	\$253,800.00
22	AA Captain B790	\$255,600.00
23	AA Captain B791	\$258,300.00
24	AA Captain B792	\$260,100.00
25	AA Captain B793	\$261,900.00
26	AA Captain B794	\$263,700.00